

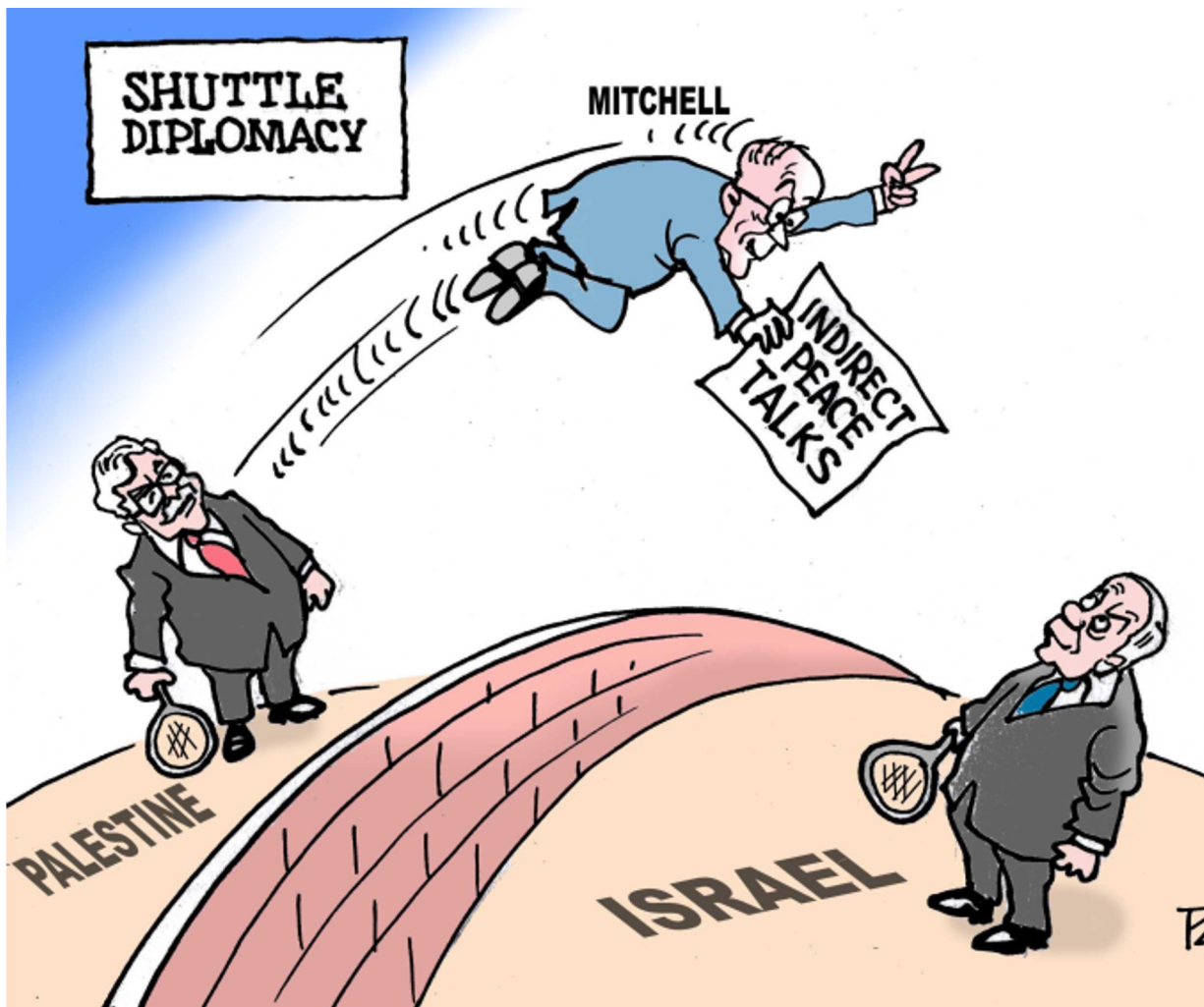


You may have heard of the telephone game, where a message is handed off from one person to another, and soon becomes unrecognizable, laughably dissimilar from the original message.



Norman Rockwell

Norman Rockwell's most famous cover for the Saturday Evening Post, dating back to 1948, illustrates a form of the telephone game that happens naturally when people gossip.



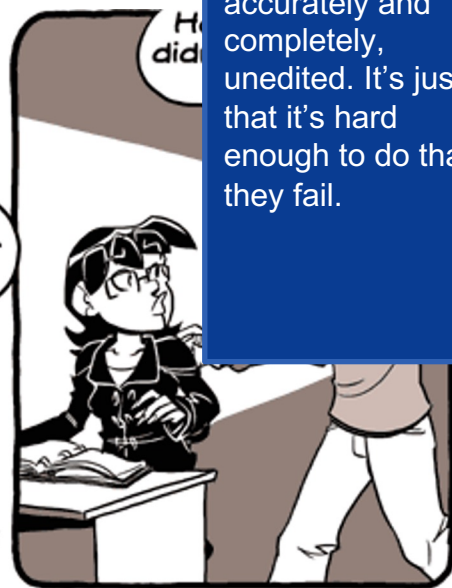
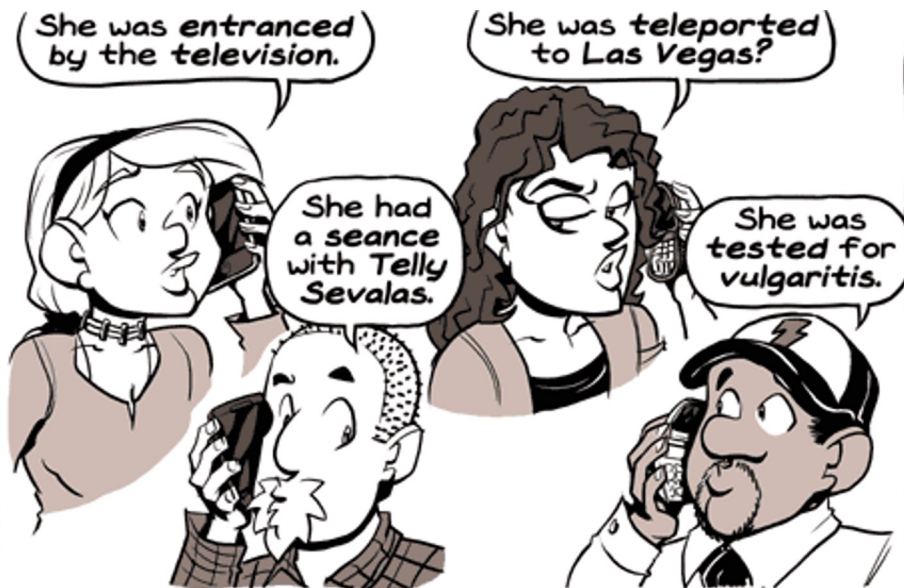
Recently I've noticed that on some teams there's not a lot of UX/engineering contact, with PM or PO acting as a go-between. I've unfairly called this "shuttle diplomacy," which was a foreign-relations strategy employed in the mideast peace talks in the 1980s and at other times (though this cartoon is from 2015). It's an unfair comparison in part because shuttle diplomacy is a strategy employed when the negotiating parties cannot behave themselves when sitting at the table together, which has sometimes been the case in geopolitics. It's not the case at Cayuse, though; we're pretty well-behaved.



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In a normal telephone game the parties are trying to convey the message accurately and completely, unedited. It's just that it's hard enough to do that they fail.

BRAND CAMP

by Tom Fishburne

CORPORATE TELEPHONE

MAYBE BLUE WOULD
WORK EVEN BETTER
THAN GREEN



HE SAYS BLUE
IS BETTER
THAN GREEN



HE SAYS TO
CHANGE IT
TO BLUE



SHE INSISTS
ON KEEPING
IT GREEN



SHE SAYS GREEN
IS BETTER
THAN BLUE



BUT GREEN
TESTED SO MUCH
BETTER THAN
BLUE



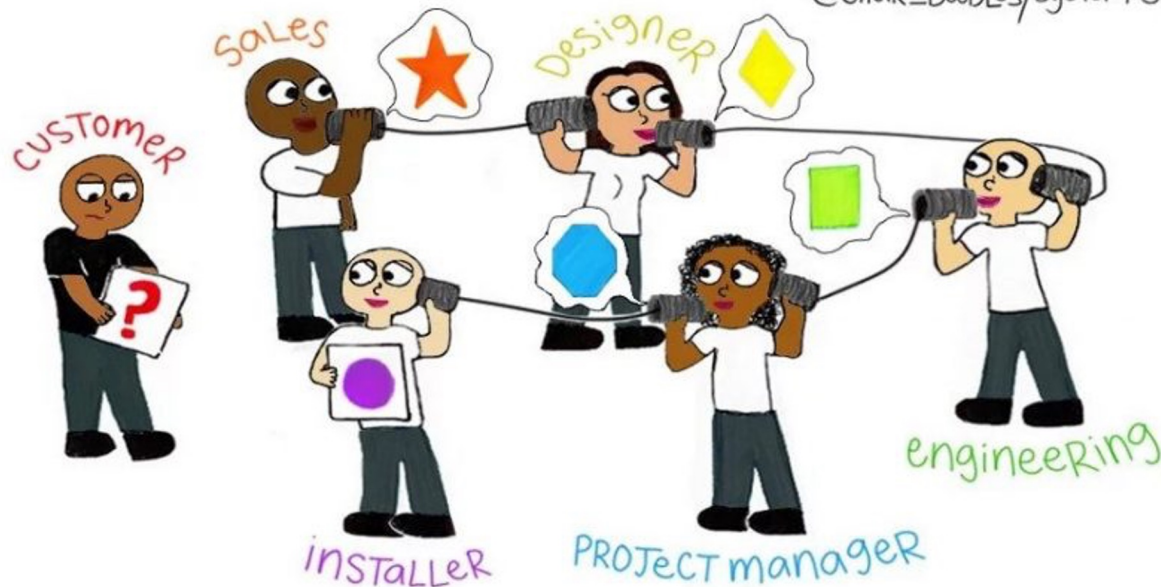
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But in our situation, the parties are interpreting and changing the message, anticipating the concerns of others, and in doing so attempting to help but likely slowing progress.

SYSTEM INTEGRATION'S TROUBLING TELEPHONE GAME

@CHAR_Doodles/system SURV



It's no way to act if we want our products and our behavior as a team to both be more coherent and effective.



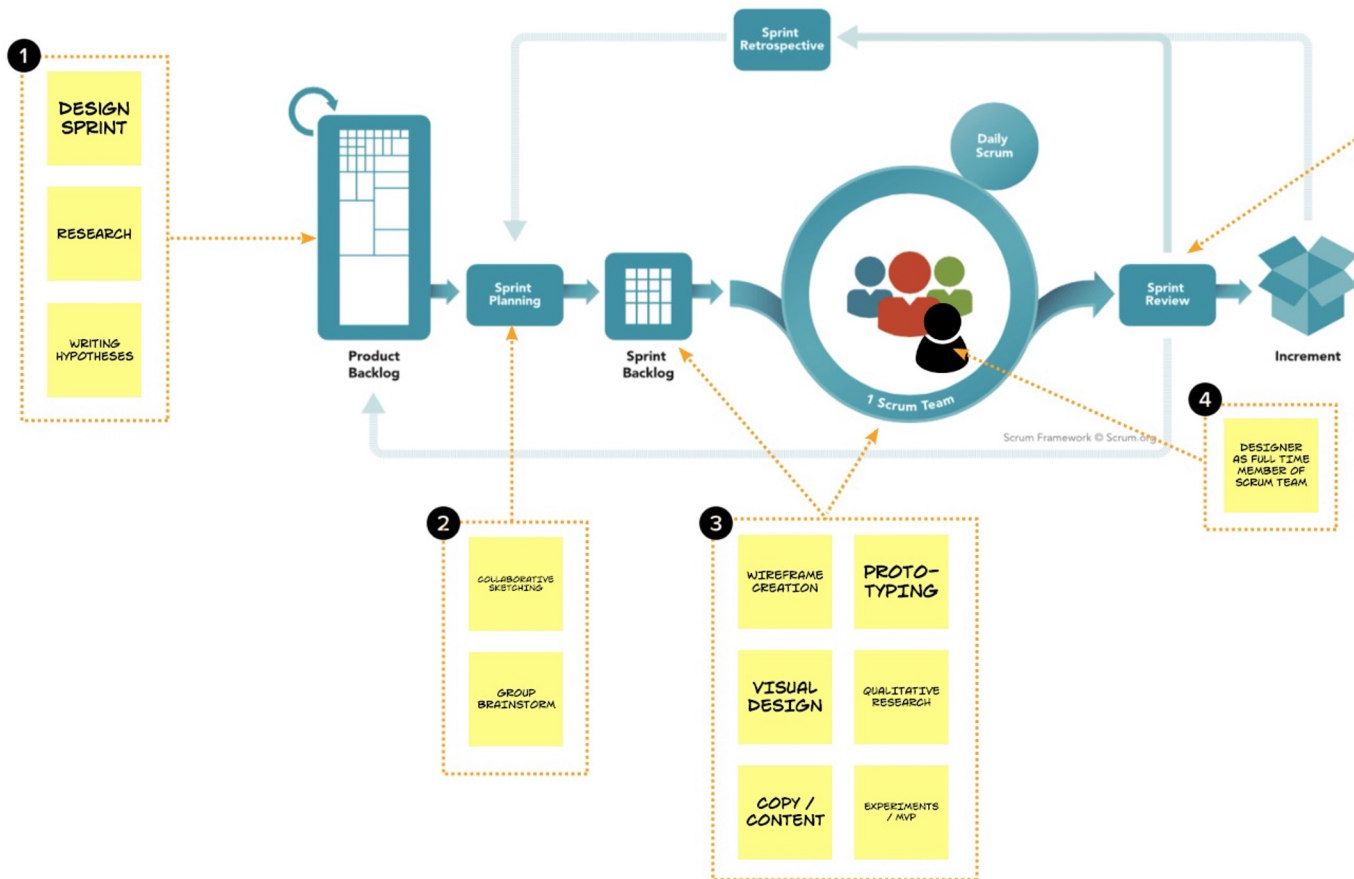
Mainly because it's
a drag on three
factors essential
for good team
communication

Quality

Frequency,

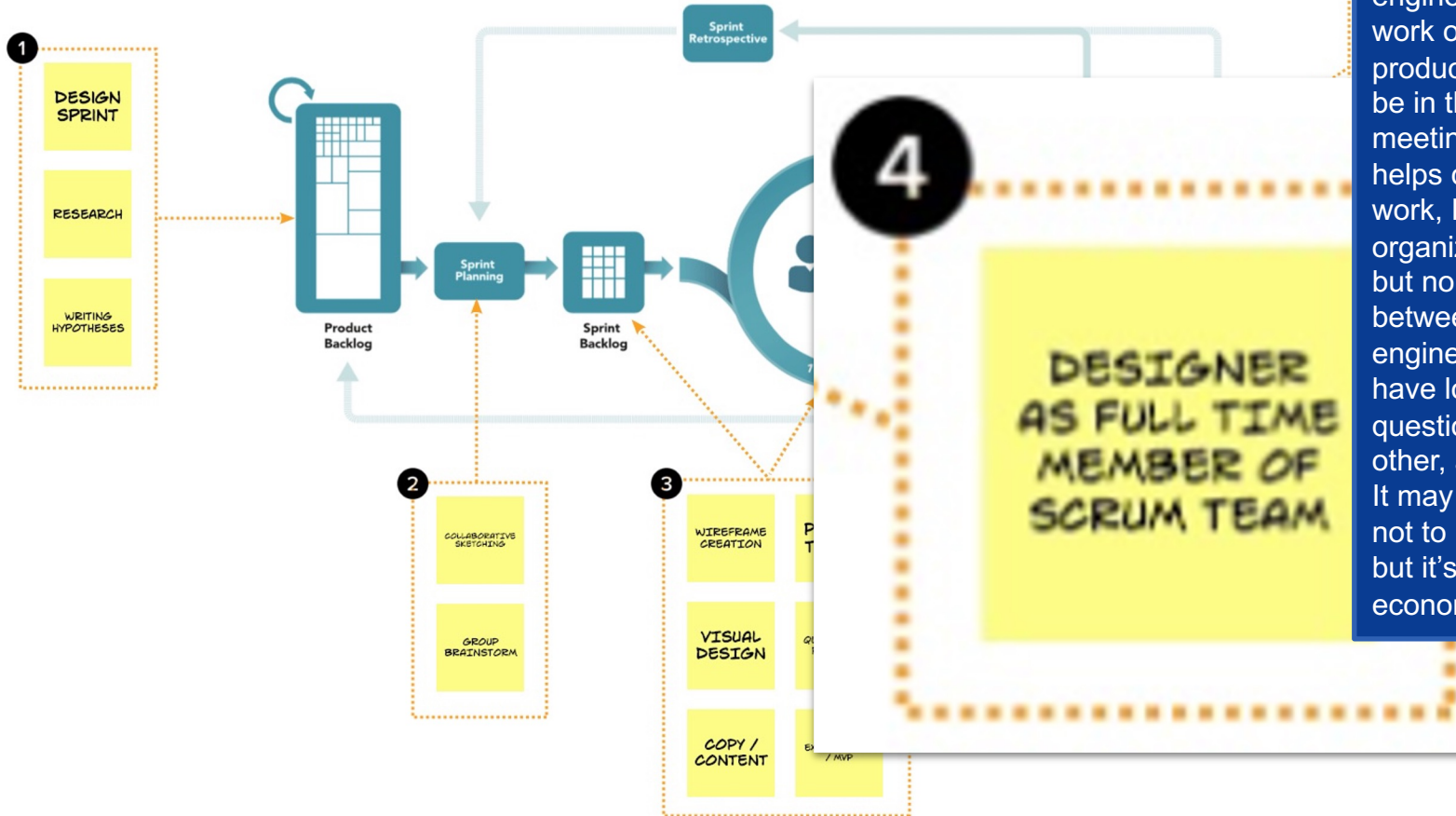
Completeness

SCRUM FRAMEWORK + UX / DESIGN (V1)



Lots of people have chewed on the difficulty of getting design integrated into scrummy processes. This diagram is an attempt by Jeff Gothelf, of *Lean UX* fame. But people who wrestle with this all seem to come to a similar conclusion...

SCRUM FRAMEWORK + UX / DESIGN (V1)



...that product managers, designers, and engineers need to work on the product together, be in the same meetings. PM helps define the work, PO helps organize the work, but no one is a go-between. UX and engineering should have lots of questions for each other, all the time. It may seem nice not to be bothered, but it's a false economy.



There are three people who should know exactly how a product works – the product manager, the key technical person, and the key design person. You can predict which products or initiatives will fail by noting a lack of knowledge or connection by on the part of any of those three people. This is a picture of a Belkin internet-connected baby monitor – the wineglass-shaped unit was to sit near the baby's crib, allowing a parent to monitor without worrying about range – even listen in from far away if need be. It's an example of a well-conceived product, no pun intended, that failed in part because the three parties were not working directly together, and were thus paying attention to different things.

“Three-in-a-box planning”

I've often called
this three-in-a-box
– get the three key
people together to
figure out the way
forward.



“I’ve heard it called
Product Trio”

Germaine calls it
“product trio” which
is more pleasant-
sounding.
Regardless, it is
now what we must
do.

